

novum energy

CORPORATE BROCHURE
2026

A Letter from our President:

Expanding energy horizons. Empowering communities.

Novum Energy is one of the fastest growing global commodities supply and logistics companies of its kind. Since 2011, we have increased organically as a leader in core markets of oil and refined products through a diverse pool of suppliers and buyers that rely on our unique ability to offer tailored supply solutions to meet their needs.

In 2025, we successfully delivered over 60 million barrels of crude oil and products to customers around the world. We also continued to make progress in ensuring our business contributes responsibly as we supply vital commodities to power communities where we operate across the globe.

Throughout our growth, Novum has remained steadfastly committed to environmental stewardship, operational safety, employee well-being, and community development. We have proven that we can navigate dynamic energy markets, and we excel in providing integrated supply solutions that include responsible commodities sourcing, logistics, credit, and reliability.

Novum's culture of excellence is driven by seasoned professionals in major global hubs propelling us into new and exciting markets. We are also fostering a diverse pool of bright, young talent around the world, including through increased partnerships with universities.

As we continue to cultivate our talent pool and expand into new markets, we stand by the principle that growth must not compromise safety. We maintain rigorous safety policies, extensive training and meticulous inspections. We also remain committed to building and strengthening ethical partnerships.

In 2023, we established the Novum Foundation as the philanthropic arm of Novum Energy to reflect the company's growing global presence and deep commitment to social responsibility. Our foundation is fueled annually by a share of Novum's profits and actively disburses grants to nonprofit organizations around the world. Since its launch, we have deployed significant resources to over 35 transformative projects and impacted tens of thousands of people in the U.S., Latin America, the U.K., and Africa.

While we are driven by responsible innovation and expanding energy horizons in new markets, Novum remains committed to our stakeholders and to empowering the communities we touch along the way.

Together, we're building a brighter, more sustainable future.

Alfredo Vilas
President and Chief Executive Officer



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Mission

To provide our global commodity customers with tailored commercial solutions, using proprietary logistics, risk management, and financing packages, while operating with world-class safety practices that protect people and the natural environment.

Vision

To be recognized as a leading innovative, reliable and profitable global commodities supply and logistics company by employing the finest talent, investing in advanced technologies, and conducting our business to the highest ethical standards.

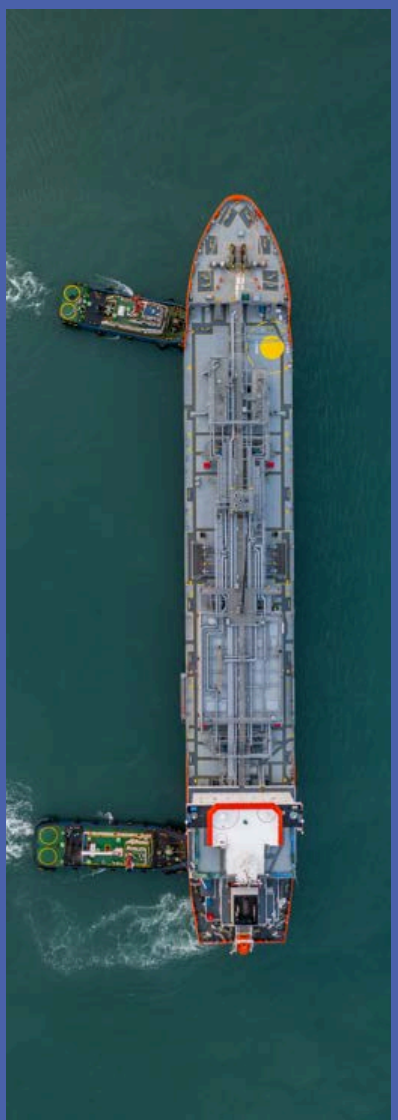
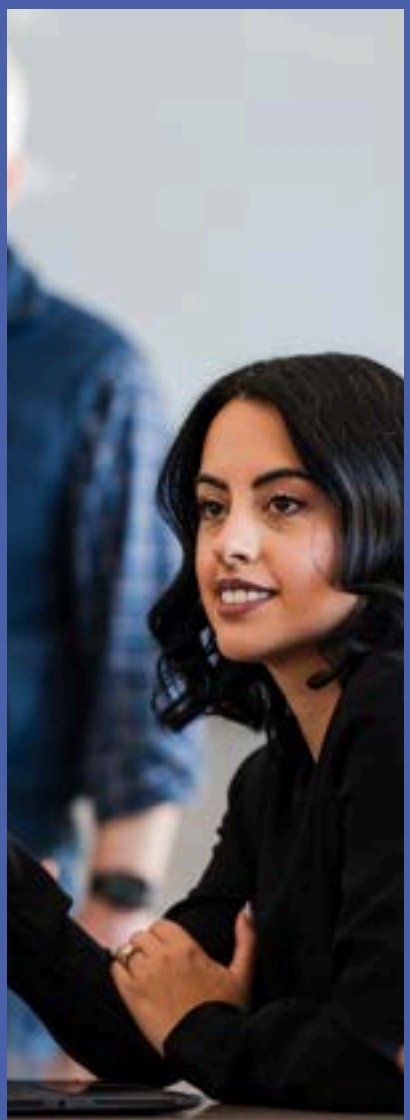
Values

Everyone at Novum Energy shares a set of core values:
integrity, honesty, professional competence, and respect for people.

We believe that only through teamwork will we better serve our clients and become more successful entrepreneurs.

Novum Energy is a company that cares deeply about how we do business and with whom. We strive to operate at all times to the very highest ethical standards, with consideration for our stakeholders - employees, business partners, and local communities - and the natural environment. People are at the heart of Novum's success and at the core of our values.

Social responsibility is embedded as a principle of our business model.


Leadership

Alfredo Vilas

President and Chief Executive Officer



Alfredo founded Novum Energy Trading Corp. in 2011 and quickly established the company as a reliable supplier of oil and oil products to Caribbean and Latin American markets. Alfredo has 30+ years of experience as an originator and trader of refined oil products. Prior to starting Novum, Alfredo held senior positions in global refining and trading companies.



Maximiliano Poveda

Director and Co-Owner

Maximiliano commenced his tenure at Novum in 2011 as Director and Co-Owner, boasting over 30 years of extensive experience in the oil trading industry. He began his career at Interpetrol SA in Buenos Aires, where he managed vessel logistics before he transitioned to Trafigura in London in 1995. During his time at Trafigura he ascended to the role of Head Trader for the company's global LPG business in 2007.



Christopher Scott

Chief Financial Officer

Chris joined Novum in 2012 as Chief Financial Officer with 10+ years of banking experience and over 25 years in the oil trading business. Prior to joining Novum, Chris worked at Trafigura and Mabanaft. His extensive relationships in the banking and insurance industries have played a crucial role in Novum's growth, ensuring risk mitigation across the supply chain and enabling tailored financing structures to enhance customer business.



Ismael Hernandez

Chief Operating Officer

Ismael joined Novum in 2022 as Chief Operating Officer with 25+ years of experience in the energy industry. Ismael's expertise ranges from trading and refining to midstream and M&A. Ismael has previously served as president of PMI and Sierra Pipeline, and held global executive roles at Buckeye Partners.





Mike Winstone

Director of Crude and Fuel Oil

Mike joined Novum in 2020, bringing over 30 years of trading experience. His detail-focused and analytical approach, coupled with broad physical knowledge in crude and products, benefits both us and our customers. Specializing in fuel oil and feedstocks, Mike actively participated in Asian, European and American markets during his time at Cargill, Koch, Vitol, Macquarie, and Freepoint.



Lina Chambers

General Counsel

Lina has more than 30 years of experience in the oil and gas industry and serves as General Counsel. Lina began her career on the energy derivatives trading desks of Phibro and J. Aron, and held commercial leadership roles in commodities structuring, finance, and risk management. In addition, she has been a law firm partner and headed up regional legal and compliance functions for two global oil and gas companies.



Fernando Vulcano

Director of Origination, Latin America

Fernando is a seasoned energy industry professional with over 25 years of experience in origination, business development and trading of crude oil, oil products and derivatives in Latin America. He joined Novum in 2015 and previously worked at Sempra Energy Trading, JP Morgan, and Freepoint Commodities. Fernando's extensive expertise in Latin America has allowed him to navigate the complexities of these markets and build strong relationships with clients and partners alike.

History

Founded with a mission.

2011 - 2014

Inception and Industry Pioneers

- Novum Energy takes its inaugural steps as a global energy trading and logistics group, strategically headquartered in Houston, Texas, USA.
- Secures its first transactionally secured credit line.
- Signs a pivotal term supply agreement in the Dominican Republic.

2015 - 2018

Scaling Operations and Expanding Presence

- Signs a strategic, long-term storage agreement in Yabucoa, Puerto Rico.
- Enters into a crucial 3-year supply agreement for fuel oil in Barbados.
- Embarks on operations within the U.S. Pipeline system, efficiently moving the first B30 trucks across the Mexican Border from Texas.
- Marks a historic moment, becoming the first non-Mexican company to import refined oil products into Mexico and scaling to an impressive movement of over 1,500 trucks monthly across the border.
- Strategic expansion continues with the inauguration of an office in Mexico City.
- Extending its Caribbean footprint, Novum commences fuel oil supply to Aruba on a long-term basis and establishes an office in Buenos Aires, Argentina.



2019 - 2025

A Period of Transformation

- With the successful commencement of truck sales across East Africa, Novum widens its horizons in markets such as Kenya, Zambia, Tanzania, and Uganda.
- Incorporates Novum Energy Trading Pte. Ltd in Singapore and opens London office.
- Concludes notable distillate cargo sales from Europe to the U.S. and WAF.
- Welcomes a Chief Operating Officer (COO) and General Counsel in Houston and a Regional Head of Finance in Asia, further bolstering its management team, financial expertise, and regional capabilities.
- Publishes its inaugural sustainability report, showcasing its dedication to responsible business practices.
- Establishes the Novum Foundation, demonstrating a strong commitment to investing in the communities in which Novum operates and dedication to social responsibility.
- Further expands global opportunities by hiring new traders in international hubs, bolstering its vessel management team, and opening offices in Dubai and Geneva.



Products & Services

At Novum Energy, our commitment to excellence, focus and adaptability sets us apart in the industry. We specialize in offering a comprehensive range of products and services empowering your operations with customized solutions, and driving your performance to new heights.

Our Product Lines

- Fuel Oil
- Crude Oil
- Middle Distillates
- Gasoline



Customer Orders

At Novum Energy, we are committed to fulfilling your supply needs with reliability and efficiency. We provide a wide array of products and services tailored to your unique requirements. We prioritize compliance with all applicable international laws, regulations and standards to deliver quality products and services at all times.

Consistent Quality Control

Our dedication to consistency and quality control underpins everything we do at Novum Energy. We invest in robust processes and technologies to ensure that each product and service we provide meets the exacting standards our customers expect.

Experience the Novum Energy difference in every transaction. We are your trusted partner for energy solutions, delivering reliability and professionalism at every turn.



Where We Operate

North America

Central & South America

Caribbean

Europe

Africa

Middle East

Asia



50+

Countries with activity



260+ million

Barrels delivered

6

Offices around the world



The Novum Way

Building on Our Legacy of Superior Customer Care

Fostering Strong Partnerships

At Novum, relationships are central to our success. Our experienced teams in each global region ensure smooth transactions while our exceptional client care sets us apart. We provide reliable, organized and risk-managed experiences. We focus on consistency, driving seamless processes for every client relationship. Beyond mere intention, we have translated our vision into tangible success, solidifying a formidable presence in the Asian market and unlocking unprecedented growth prospects. Our reach extends to the East African market where we proudly deliver high-quality, niche-grade products, amplifying our global footprint.



Expertise in Logistics



Novum's commitment to strong relationships extends to on-site visits, close communication and consistent quality control. Our specialization in a comprehensive oil and gas products offering and logistics, backed by hands-on leadership, drives our growth. We collaborate closely with refiners, state-owned oil companies, marketers and distributors to adapt to market needs. Our broad logistics capabilities enable seamless access to fuels in different markets by ensuring timely, economical execution according to customer, market and regional specifications.

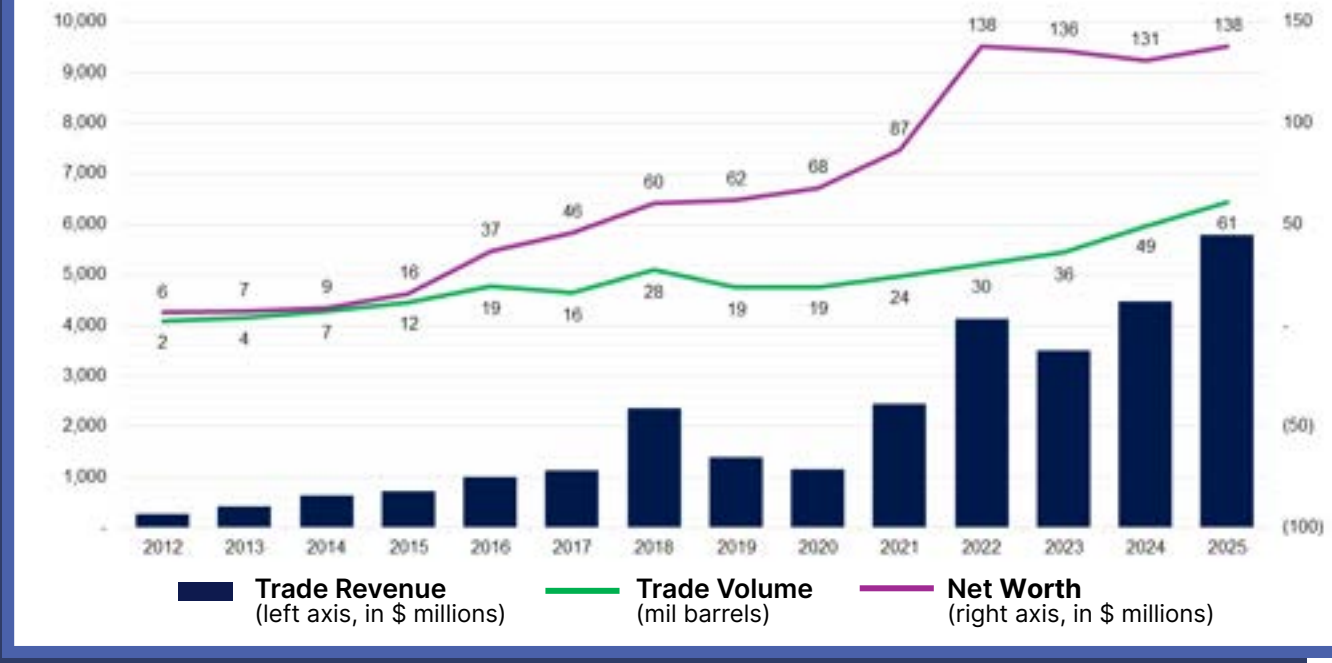
Innovative Financing for Success

Novum's commitment to excellence extends to financing solutions. At the time of writing, Novum has access to in excess of US $1 billion in committed and uncommitted credit lines showcasing our robust financial foundation. We understand that financing is a crucial enabler for our clients' success and our platform empowers prospective clients to access the capital they need to meet their specific requirements, creating a profitable cycle deeply rooted in Novum's unparalleled customer service. Our tailored hedging solutions provide unmatched financing options in our space, strengthening our belief that strong relationships are built not only on trust but also on financial stability. Additionally, we have successfully implemented committed financing that also allows Novum to deploy non-traditional product flows further solidifying our commercial strength.

Growth

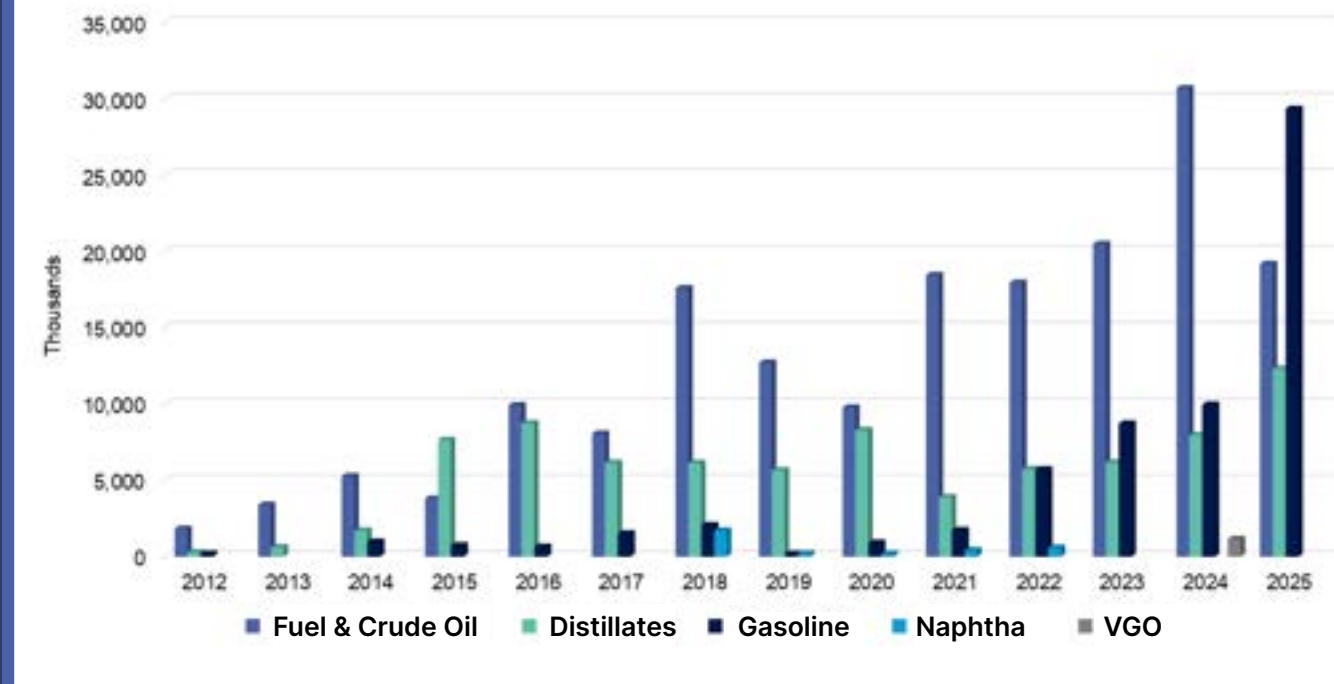
Exceeding Needs and Innovating into the Next Era

NOVUM OPERATING GROWTH





NOVUM VOLUME BY PRODUCT



Environmental Stewardship & Sustainability

At Novum, sustainability is not just a buzzword; it is the cornerstone of our growth strategy. We are deeply committed to engaging with society while safeguarding the well-being of the communities impacted by our operations. Our unwavering dedication extends to the health, safety and security of our employees who continuously enhance their skills through lifelong learning opportunities. We operate with the utmost caution and are backed by robust safety policies and procedures.

As a global supply and logistics leader involved in the transportation of crude oil, fuel and distillates worldwide, we recognize the inherent risks. However, our track record speaks volumes. Novum's sound safety measures, comprehensive training and stringent inspections help us to prevent incidents.

Committed to a Cleaner Future

Throughout our journey, Novum has remained committed to environmental stewardship, ensuring our marine operations stand as exemplars of eco-responsibility. To uphold the highest standards of environmental integrity, our fleet undergoes stringent vetting. All vessels adhere to top-tier industry standards.



Regulatory compliance is a fundamental tenet at Novum, underscoring our strong commitment to environmental responsibility. In addition, we invest in sustainable energy projects, aligning our efforts with the ambitious goals of nations like Morocco. Our investments include participation in a 150 MW solar PV project, which is part of the Moroccan government's ambition to raise its renewable share to 52% by 2030.

Furthermore, we are exploring innovative solutions to convert waste into a valuable source of low-cost energy, particularly for communities in high need. At Novum, we are dedicated to pioneering eco-friendly initiatives that foster a cleaner and more sustainable future.

Reducing the Environmental Impact of the Industry



Novum acknowledges its environmental impact and is resolute in protecting our planet. We are active participants in the energy transition, collaborating with like-minded partners and pioneering technologies. To understand our emissions better, we engaged external consultants to measure our carbon footprint. This data helps to guide us in formulating strategies to reduce emissions, propelling us toward a net-zero future.

Empowering Environmental Change Through Community Collaboration



The Novum Foundation's commitment extends beyond borders. In collaboration with Sumando Manos in Argentina, we are driving transformative change in four South American communities through an innovative apicultural initiative, which provides beehives, equipment and training in honey production. This project equips communities with essential knowledge and equipment, fostering self-reliance and revitalizing local ecosystems.

In Tanzania, we have partnered with the Amani Children's Home & Foundation to launch a program to distribute pregnant goats and starter kits to families, creating a foundation for food security while empowering families to achieve financial independence. As part of the program's ripple effect, the first offspring are returned to support additional families, fostering a pay-it-forward model. Goats are a resilient and sustainable resource, requiring minimal environmental impact while offering a source of income and nutrition.





Additionally, Novum funded the construction of a net-zero cabin at Elijah's Retreat, a sanctuary in Texas for families with children facing autism. Not only does the cabin offer respite and support to 80 more families annually, but it represents Novum's commitment to sustainability.

Together, we are partnering with organizations to redefine corporate responsibility and environmental stewardship.

Social Impact

Commitment to a Diverse Workforce

Novum Energy believes it is important to promote:

- Recruiting, hiring, developing and retaining a diverse group of highly-qualified traders, originators, operators, and other professionals across our global team to provide the best quality products and services to our international customer base.
- An inclusive, equitable work environment that functions collaboratively and without silos to encourage the highest level of performance within the trading and logistics business both locally and around the world.
- Supporting a diverse range of charitable endeavors worldwide directly or through the Novum Foundation.



We are proud of the rich diversity within our global staff.

- Approximately 44% of our management and 42% of our workforce are women.
- More than half of our employees belong to the Millennial or Generation Z age groups.
- The majority of our employees are bilingual or multilingual.



The Novum Foundation: Igniting Positive Change Worldwide

Novum Energy's commitment transcends powering the world – it is about enriching lives and leaving a positive imprint in the communities where we operate. Our belief in measuring success through impactful initiatives spanning culture, recreation, and philanthropy births a culture of giving ingrained in the essence of the Novum Foundation. At its core, the Foundation aims to nurture enduring relationships and construct empowering connections within communities, focusing on education, well-being, and sustainable communities.

Since launching in 2023, the Novum Foundation has proudly supported over 31 transformative projects impacting tens of thousands of people across Texas, Puerto Rico, the Dominican Republic, Argentina, Mexico, the United Kingdom, and Tanzania. We strive for a brighter, resilient, and deeply interconnected future, leaving sustainable legacies in our wake.





Elevating Lives, Enriching Communities: Meet the Changemakers

Through strategic partnerships and dedicated initiatives, Novum Energy and the Novum Foundation are driving meaningful change in communities around the world. Here are just a few examples of our impact.

United States

Autism Speaks: For a decade, Novum has supported Autism Speaks, including through an annual 8K, 5K, and 1K run in Houston, which helps to provide research, advocacy, and support for individuals and families impacted by autism. In 2025, Novum's participation as the presenting sponsor helped bring together over 550 race participants and more than 750 attendees to build awareness and fund vital resources for the autism community. Over the last 10 years, Novum has demonstrated its dedication to Autism Speaks' mission by bringing in over $1.5 million through our own sponsorship support and leveraging our corporate network.





Mission Success: Novum's partnership with Mission Success empowers students from underserved communities in Houston to unlock and maximize their potential through intensive, year-round academic, wellness and enrichment programs. With our support, Mission Success has developed in-depth programming on academic intervention, high school access, college matriculation, and college persistence. To date, 100% of Mission Success's 72 scholars have passed their academic classes, 100% have applied and been accepted to a four-year college or university, and 100% have matriculated into a post-secondary program.

Houston Grand Opera: Novum Energy has been a leading corporate sponsor of the Houston Grand Opera for over a decade. In 2025, Novum Energy and the Novum Foundation launched an expanded three-year partnership with HGO to develop innovative opera programs that celebrate Houston's unique cultural blend and support the recruitment and training of young singers from Latin America.



United Kingdom

Tiny Tickers: In the U.K., 1 in 125 babies is born each year with a Congenital Heart Defect (CHD). Sadly, nearly half of these cases go undiagnosed, putting infants at risk of severe complications, higher mortality, and lasting health issues. The Novum Foundation funds training for 150 sonographers to better detect CHD. The initiative will improve about 34,500 prenatal scans, reducing the risk of death for an estimated 276 babies and giving them a better chance at a healthier future.



Tanzania



African People & Wildlife: Novum supports African People & Wildlife's partnerships with local communities to deploy Human-Carnivore and Human-Elephant Coexistence Officers who respond to conflicts and implement conservation solutions. These efforts include installing Living Walls to protect livestock and training over 100 community members on conflict mitigation. The project, funded by the Novum Foundation, combines action and education to ensure long-term success.

Argentina

Fundación Multipolar: Novum, in collaboration with Fundación Multipolar, is bolstering the "Centro de Formación para el Empleo" program in Buenos Aires, aiding 100 homeless individuals to become employed and establishing a replicable model for broader impact.

Mensajeros de la Paz: Through Novum Foundation's support, Mensajeros de la Paz is enhancing the Colibríes group home, focusing on the well-being of 25 foster youth in Buenos Aires City and Province, striving to improve infrastructure, introduce therapy, education and healthcare services.



For a full list of organizations we support, please visit novumenergy.com/philanthropy and novumfoundation.org.

Governance

Responsible Corporate Citizenship

At Novum, we take immense pride in our role as responsible corporate citizens on a global scale. Our commitment extends across all facets of our operations, reflecting our dedication to ethical conduct, environmental responsibility and sustainability.

Commensurate with our growth as a global trading house, Novum continuously finetunes its global corporate governance structure, our “chassis.”



Integrity and Ethical Standards

The cornerstone of Novum’s governance is our commitment to conduct our business with the utmost integrity and high ethical standards. Our corporate culture is founded on principles of honesty, transparency and accountability by fostering an environment of mutual respect for all stakeholders, business partners and employees.



Compliance Culture

We have built a culture that prioritizes compliance, teamwork, and integration. Novum's leadership team is entrusted with the responsibility of not only nurturing but also continually reinforcing this culture throughout the organization. Effective risk management plays a crucial part in helping the Company achieve its objectives of preserving its overall financial strength for the benefit of all stakeholders and safeguarding its ability to continue generating sustainable, long-term returns. We continuously seek to identify and manage the market, financial and operational risks associated with global supply and logistics.

We have also enhanced our Energy Trading and Risk Management system to be a robust and comprehensive tool whereby Novum can effectively identify and prevent various risks related to commodity price volatility and market risk.

Code of Conduct and Risk Management

Novum’s Code of Conduct serves as our guiding document. The code outlines the fundamental principles and core values that are obligatory for every member of our organization and encapsulates our commitment to responsible corporate citizenship. Our approach is anchored in stringent compliance with applicable global anti-corruption, sanctions, and “Know Your Customer” and anti-money laundering laws, standards and regulations.



Transparent Framework

Our corporate framework is characterized by clarity and transparency. Whether it is conflicts of interest, corporate opportunities, confidentiality, fair dealing, proper use and protection of company assets and reporting of any illegal or unethical behaviors, our policies and our approach aspire to emulate public company mandates while remaining a nimble privately-owned company.

Corporate Organization

The Novum Management Team plays a pivotal role in steering our organization in the right direction. We acknowledge the critical importance of setting the right tone and defining appropriate objectives for our organization. Our management system replicates the Continental European model of a dual board structure consisting of a management board and a supervisory board.





Novum’s Dedication to Principles

At Novum, governance is more than just a set of rules and regulations; it is a reflection of our commitment to the planet and ethical conduct. Our dedication to transparency, compliance and ethical behavior aligns seamlessly with our vision for a sustainable and responsible future.

This is the Novum Way.





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